

Bluecat Networks Managed Services

Overview

BlueCat Managed Services Program helps Providers expand Network-as-a-Service offerings in on-premises, off-premises, hybrid, and multi-cloud environments. The program offers MSPs flexible options and tailored assistance as they leverage BlueCat's DNS, DHCP, and IP Address Management (together known as DDI) products in their service offerings to their clients.

Only 25% of enterprises consider their toolset for managing the networking challenges associated with cloud adoption (such as the ones that arise with DDI) to be very good. As enterprises lean further into their hybrid and multi-cloud strategies, challenges associated with DDI create roadblocks to success in the form of IP utilization issues, downtime, compliance infractions, and data loss. Addressing these is crucial, and BlueCat offers solutions that eliminate these problems through the centralization of the three critical services.

Migration Services

- Installation and configuration services
- Migration services
- Professional services

Operational Services

- Day-to-day management and operations on DDI infrastructure
- Moving, adding, changing, or disconnecting services
- Integration into large enterprise outsourcing responsibilities

Support Services

- 24/7 or business-hour Tier 1 and 2 Support
- Remote monitoring and management
- Support personnel to assist end users

Our valued Managed Services Partners receive a number of benefits as members of BlueCat's MSP Program.

- Differentiate from traditional resale with value-added services.
- Tap into growing managed DDI service opportunities for end users that desire outsourced security, and spend less on capital and operational investments.
- Expand of network-as-a-service offerings.
- Deepen brand awareness, loyalty, and control of your relationship with end users.
- Generate recurring revenue through pay-as-you go usage fees.
- Gain a more profitable and predictable line of business.
- Control all licensing, policies, reporting, and pricing for end users.
- Offer more DNS visibility into a customer's network for better security threat assessment and response.

BlueCat delivers software-based DNS, DHCP and IP Address Management (DDI) solutions that enable our customers to build and manage their most complex network infrastructure to meet the rapid change of pace of their business. With offices around the globe, leading enterprises trust BlueCat.

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Get Started Today

For additional information contact the BlueCat MSP Channel team at:

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